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My CV — My Story



with my better half



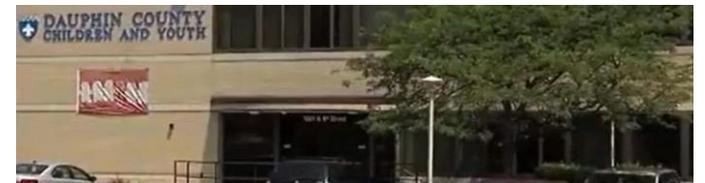
2020 EnglishWe.com Training to help people write better at work. My 35-year startup. Finally put it online: self-study courses for beginners to experts. Students earn certificates. Employers outsource some training at very low cost.

2014-2020 State Police, Harrisburg, PA. In charge of communications and policy for a statewide public safety radio system. Enjoyable work as the wise wordsmith. Wrote RFP and reviewed bids for state-based FirstNet solution.



2012-2014 Children's Health Insurance Program, Harrisburg, PA. Tested software releases. Saw state government up close and personal. Also saw embarrassing EDI from underfunded federal insurance exchange.

2010-2012 Social Services, Harrisburg, PA. Needed insurance. Took a clerical job doing paperwork for social workers who investigated claims of child abuse. This was a real eye opener. These folks are warriors for kids.



2002-2010 Home Builder, Hershey, PA. Got sick, checked out of the rat race, and headed back east. While recovering, decided to build a house. Learned a lot in this large DIY project. Attempted to sell it in the middle of a recession.

1999-2002 Netyear Group. I helped found the company in Silicon Valley that then set up shop in Japan. We had a successful IPO despite the cultural lack of respect for programmers and consultants. Had several great trips to Tokyo.



1997-1999 Wrote market research reports at Alphametrics, in Burlingame, CA. Helped executives make sense of the Internet. Taught a course in business writing at Stanford. Served on the board of the Positive Coaching Alliance.

1996-1997 Tried to make it work at Loral Space Systems in Mountain View, CA, but it was a bad choice for me. Control system engineers could do well. Women were tolerated. Some bosses were screamers. Could not get out fast enough.



1994-1996 Attended Stanford to obtain an MBA. Got to hang out with many amazing people. Took my engineering blinders off and started to see the big picture. Tutored local kids in an I Have A Dream program.

1985-1994 Aerospace Corporation, El Segundo, CA. Great place. Advised the Air Force on many satellite programs. Lead engineer for \$100M ground station upgrade. Spent two years in the Blue Cube and two weeks in Thule, Greenland.



1984-1985 Lockheed Aircraft, Burbank, CA. I helped write a proposal for a fighter project. Learned a bit about avionics, programming, and artificial intelligence. Unfortunately, the culture was caustic. Got us to California, though.

1982-1983 With Exxon in New Jersey, I got to wear a suit in an engineering office and design power systems for refineries that were never built. The industry took a nose dive, so I got laid off and went back to school, again.



1979-1980 For Westinghouse, I wound up in Yugoslavia on the construction of a power plant. I talked my way into playing with the local town band. Good beer, horrid slivovitz. Just after Tito died, I left to go back to school.

1974-1978+ I studied engineering at RPI in Troy, New York. Learned to meditate and started to calm down. Played my trumpet—a lot—and met my wife Teri in a brass quintet rehearsal. Earned degrees in mechanical and electrical engineering. Built a wind tunnel.



I grew up in rural Hunterdon County, New Jersey, between a paper mill and a dairy farm. Good fun. In the 1960s, I was fortunate enough to attend Holland Township elementary school. Great teachers, wonderful place.

Skills: faces (not names), math, physics, music, power systems, radio systems, management, construction, clear business writing, website programming, the big picture, lateral thinking.